



Case Study

# DIGITAL TRANSFORMATION IN MANUFACTURING

**CLIENT:** SLS Optics Ltd  
**INDUSTRY:** Manufacturing  
**PROJECT:** Digital Transformation

## BACKGROUND

SLS Optics is a leading manufacturer of precision laser optics and thin film coatings. These are very precise products made to the specific requirements of individual customers.

This requires a clear process for accurately capturing and fulfilling orders with a rigorous audit trail. SLS's customers include medical facilities so due to Covid it has been particularly challenging to fulfil orders accurately and promptly while many staff have been working remotely.

Tel: +44(0)1624 610200  
Email: [sales@mbs.im](mailto:sales@mbs.im)  
Website: [www.mbs.im](http://www.mbs.im)

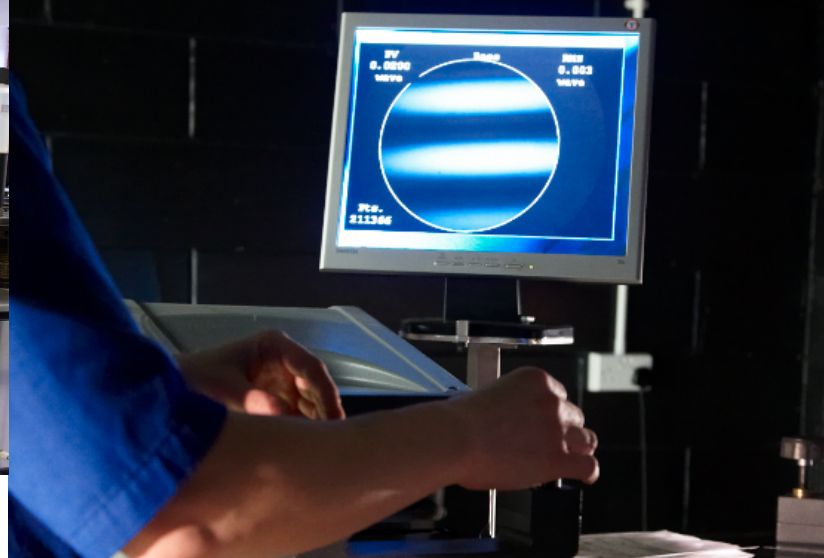




## SOLUTION

All documents are scanned into Laserfiche using Canon multifunction printers. As a result, Laserfiche is the single source of truth: up-to-date, secure, searchable and integrated with key business processes. SLS can issue quotes then confirm and fulfil orders using Laserfiche Forms.

This gives all departments a clear, real-time view of all tasks. Remote workers can access all the documents and processes they need, so productivity has been maintained despite Covid. By investing in Laserfiche, SLS avoided the cost of purchasing a bespoke job tracking system. SLS has been able to manage the entire workflow process in one seamless, easy-to-use system with little staff training required.



## BENEFITS

- **Better client experience** due to real-time information from Laserfiche. For example, prior to Laserfiche it took up to 2 hours to identify where a product was in the manufacturing process.
- **Faster order fulfilment** due to improved flow of work through the organisation.
- **Higher staff productivity and staff satisfaction** as Laserfiche automated basic tasks and enabled rapid access to information.
- **Fewer errors and delays** in completing activities through Laserfiche's ease of use and workflow automating many tasks.
- **Substantial cost savings** by avoiding the cost of purchasing a bespoke job tracking system. Also Laserfiche enabled SLS to meet regulatory requirements such as GDPR.
- **Faster deployment of business improvements:** Laserfiche has supported further improvements at much less cost, effort and risk than the alternatives. Implementation is easy, fast and requiring relatively little effort, which is vital across SLS's operations in many countries.
- **Greater visibility and control:** the Laserfiche reports provide real-time information on activities, enabling the business to pre-empt issues as well as capacity planning and identifying opportunities for further performance improvement.

**Canon**

**SILVER  
PARTNER**

**MBS**

